

# Contagion - Diffusion

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# Contagion

"Behavioral epidemics"

Same family of models as those used to model an epidemic propagation (such as the one of the covid-19):

- ▶ **Fashion first names**  
B. Coulmont, V. Supervie and R. Breban, 2016
- ▶ Diffusion of **innovations**, Dynamics of sales of new products  
**F. M. Bass, 1969**, A New Product Growth for Model Consumer Durables, Management Science, reprinted in 2004 as one of the “10 most influential titles of this journal”.
- ▶ **Riot contagion**  
**S. L. Burbeck, W. J. Raine, and M. A. Stark, 1978;**  
**L. Bonnasse-Gahot et al, 2018;**  
**Caroca Soto et al, 2020**

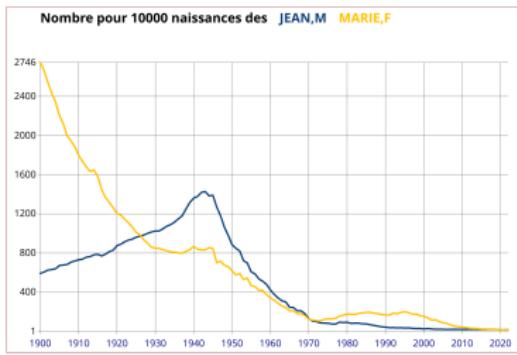
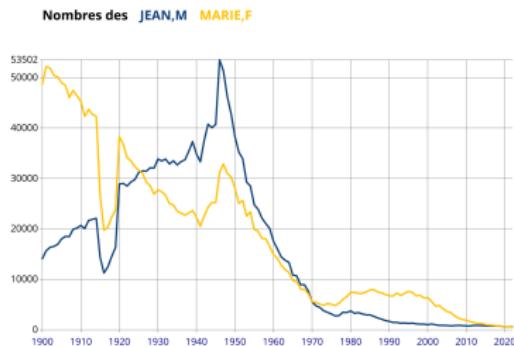
# Fashion first names

INSEE data

<https://www.insee.fr/fr/statistiques/3532172>

# Fashion first names

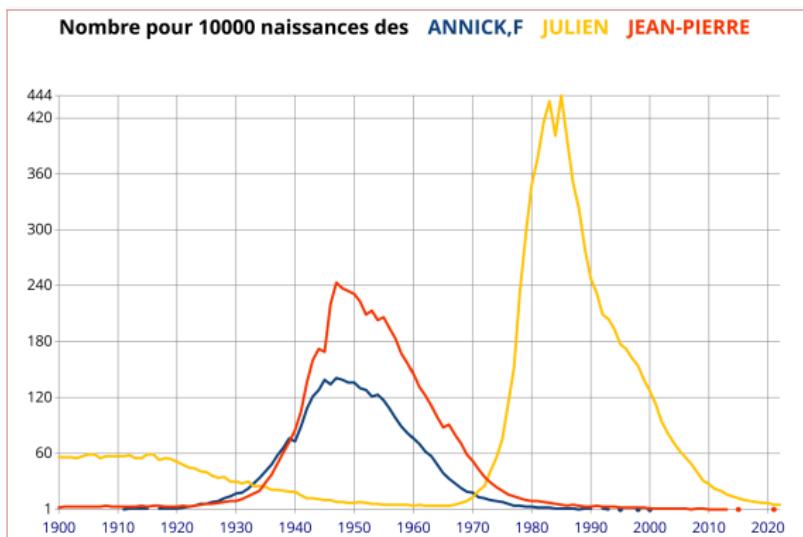
## Fashion waves



Number vs. number per 1000, a firstname is given each year in France. INSEE data.

# Fashion first names

## Fashion waves



Number of times (per 1000) a firstname is given each year in France. INSEE data.

# Fashion first names

Your names

Aaron

Alexandre

Antoine

Clara

Fengyi

Hugo

Jimena

Manel

Martin

Pamela

Victoria

Yaelle

# Fashion first names

## Fashion waves



*Zidane: externally driven fashion - France win  
the 1998 football world championship*



# Fashion first names

B. Coulmont, V. Supervie and R. Breban, 2016

Model inspired by models describing: the diffusion of innovation (the *Bass model*, see later), population dynamics in ecology, epidemics propagation (see later).

$$\frac{dN}{dt} = q \frac{N}{K} (K - N)$$

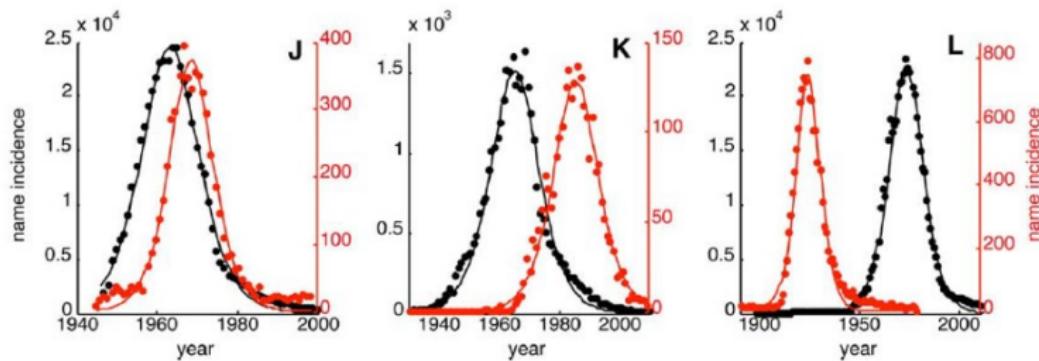
$N$  = nber of adopters – here individuals with the considered first name

$q$  = imitation coefficient

$K$  = maximum number of bearers (carrying capacity)

→ ‘logistic model’     $\frac{dN}{dt} = qN(1 - \frac{N}{K})$

# Fashion first names



J: French names Philippe (black) and Francisco (red);

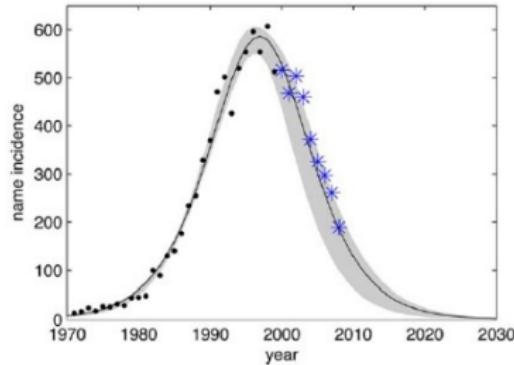
K: Dutch names Ingrid (black) and Moniek (red);

L: American names Diane (black) and Seymour (red).

# Fashion first names

## Predictive power of the model

Fit of the model from data up to the year 1999. The prediction for the following years is very precise.



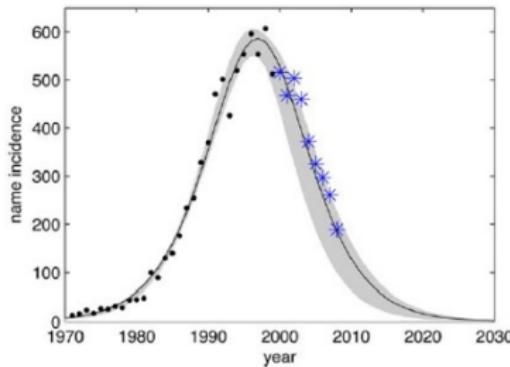
The logistic model has predictive power. We illustrate the case of the French name Florine. The data up to year 1999 (black dots) were used to obtain the fit parameters; their 95% confidence intervals were estimated through wild bootstrap. The black line represents the best fit and the grey region the uncertainty generated by bootstrap. The data on the period 2000–2008, shown as blue stars, are well predicted by the logistic fit of the data on the previous period.

B. Coulmont, V. Supervie and R. Breban, 2016

# Fashion first names

## Predictive power of the model

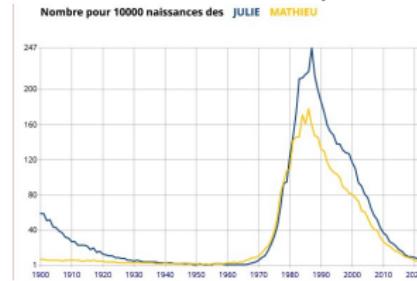
Fit of the model from data up to the year 1999. The prediction for the following years is very precise.



The logistic model has predictive power. We illustrate the case of the French name Florine. The data up to year 1999 (black dots) were used to obtain the fit parameters; their 95% confidence intervals were estimated through wild bootstrap. The black line represents the best fit and the grey region the uncertainty generated by bootstrap. The data on the period 2000–2008, shown as blue stars, are well predicted by the logistic fit of the data on the previous period.

B. Coulmont, V. Supervie and R. Breban, 2016

However, fitting the data up to few years before the peak would lead to a high uncertainty on when and how high will be the peak (not shown in the article).



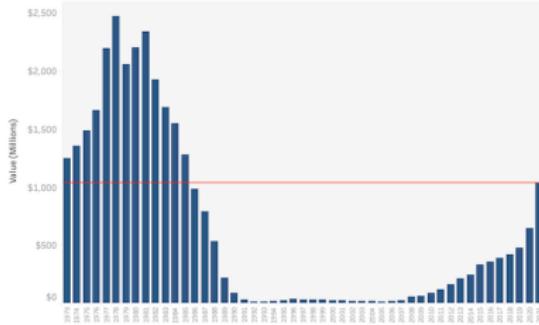
See the 'Julie' and 'Mathieu' waves: almost identical initial exponential phase but very different peaks.

# Diffusion of innovations

# Diffusion of innovations

U.S. Music Revenues from Vinyl 1973-2021

Source: RIAA



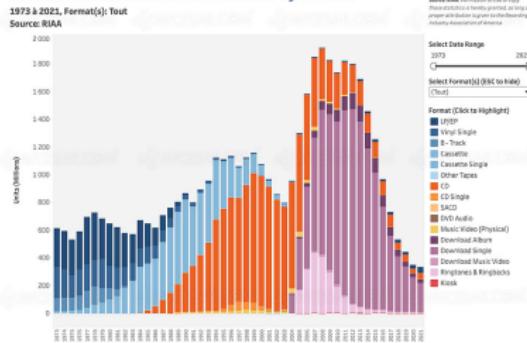
dissemination  
of a technology

fashion

waves of adoptions

U.S. Recorded Music Sales Volumes by Format

Source: RIAA

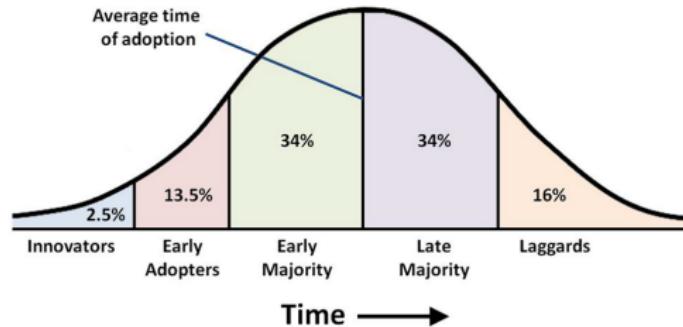


# Diffusion of innovations

## Diffusion of Innovation Theory

Diffusion of Innovation Theory: E.M. Rogers, 1962

E. M. Rogers, *Diffusion of Innovations*, Free Press of Glencoe, 1962; 5th edition, Simon & Schuster 2003.



socio-cognitive theory on the individual motivations for adopting or not adopting an innovation.

# Diffusion of innovations

The Bass and Norton-Bass models

F. M. Bass, 1969, A New Product Growth for Model Consumer Durables,  
Management Science

*reprinted in 2004 as one of the “10 most influential titles of this journal”,  
with a comment from F. M. Bass.*

Extension: J. A. Norton and F. M. Bass, 1987

# Diffusion of innovations

## The Bass model

$N(t)$  = nber of adopters at time  $t$

$K$  = maximum number of bearers

$S(t) = K - N(t)$  = nber of individuals who have not yet adopted

Let  $h(t)$  = probability (per unit of time) to adopt at time  $t$  given than this has not been done before

thus, between time  $t$  and  $t + dt$ , the number of new adopters is:

$$N(t + dt) - N(t) = S(t) h(t) dt$$

Limit  $dt \rightarrow 0$ :

$$\frac{dN}{dt} = h(t) (K - N(t))$$

# Diffusion of innovations

## The Bass model

$N(t)$  = nber of adopters at time  $t$

$K$  = maximum number of bearers

$S(t) = K - N(t)$  = nber of individuals who have not yet adopted

$h(t)$  = probability (per unit of time) to adopt at time  $t$  given than this has not been done before ("hazard rate" ).

$$\frac{dN}{dt} = h(t) (K - N(t))$$

Hypothesis (Bass model):

$$h(t) = p + q \frac{N(t)}{K}$$

$p$  = innovation coefficient – likelihood that someone will make the choice because of, e.g., media coverage .

$q$  = imitation coefficient

# Diffusion of innovations

## The Bass model

The **Bass model**:

$$\frac{dN}{dt} = (p + q \frac{N}{K})(K - N)$$

$N$  = nber of adopters

$p$  = innovation coefficient – likelihood that someone will make the choice because of media coverage .

$q$  = imitation coefficient

$K$  = maximum number of bearers (carrying capacity)

*Similar to population dynamics in ecology.*

*Case of fashion first-names:*  $p = 0$ .

# Diffusion of innovations

The Bass model

Figure 4 Actual Sales and Sales Predicted by Regression Equation

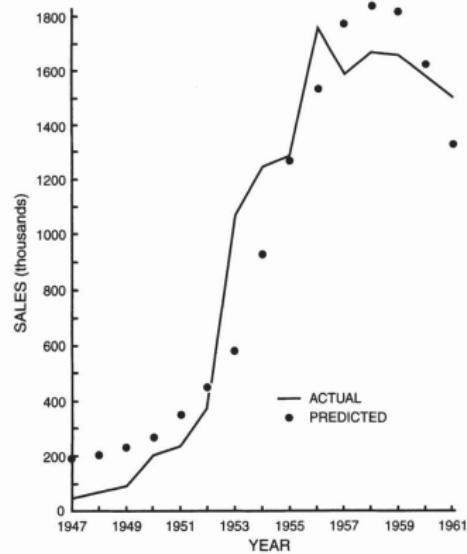
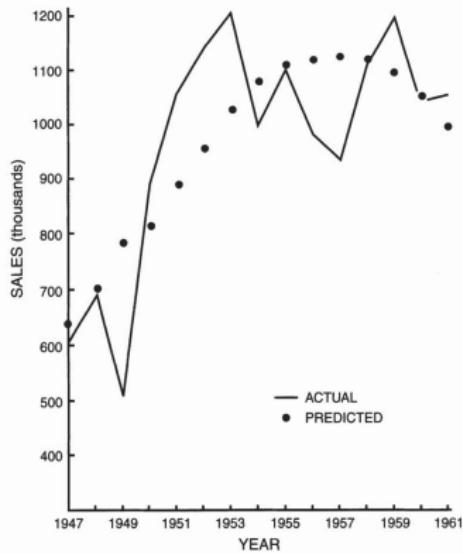


Figure 5 Actual Sales and Sales Predicted by Regression Equation (Home Freezers)



# Diffusion of innovations

## The Bass model

**Table 3 Forecasting Accuracy of the Model for Eleven Consumer Durable Products**

Product	Period of forecast	$r^2$
Electric refrigerators	1926–1940	0.762
Home freezers	1947–1961	0.473
Black & white television	1949–1961	0.077*
Water softeners	1950–1961	0.920
Room air conditioners	1950–1961	0.900
Clothes dryers	1950–1961	0.858
Power lawnmowers	1949–1961	0.898
Electric bed coverings	1950–1961	0.934
Automatic coffee makers	1951–1961	0.690
Steam irons	1950–1961	0.730
Recover players	1953–1958	0.953

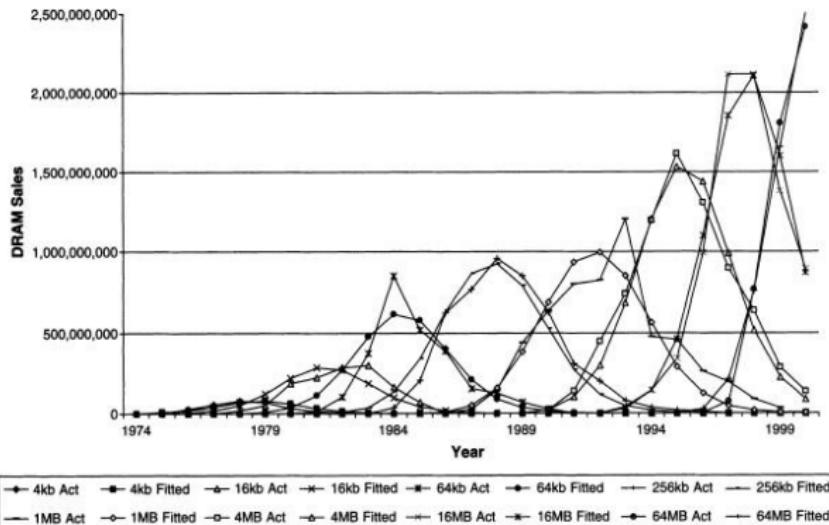
\* The low “explained” variance for this product is accounted for by extreme deviation from trend in two periods. Actually, the model provides a fairly good description of the growth rate, as indicated in Figure 9.

# Diffusion of innovations

The Norton-Bass model

J. A. Norton and F. M. Bass, 1987

Figure 1 Norton Bass Model Eight Generations of DRAM Chips Actual and Fitted 1974–2000 Same  $p_s$  and  $q_s$  (Data from Gartner Dataquest)



# Mathematical modelling of an epidemics

# Mathematical modelling of an epidemics

simplest case: **SIR** model, local epidemics, no spatial diffusion

exemple : measles or covid-19 outbreak in a school, where every child may come into contact with any other child



**Susceptible**  
*susceptible*



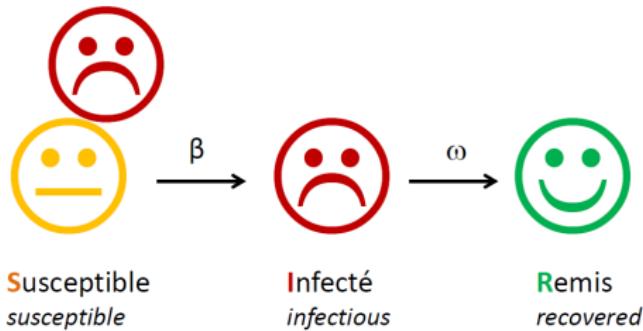
**Infecté**  
*infectious*



**Remis**  
*recovered*

# Mathematical modelling of an epidemics

simplest case: **SIR** model, local epidemics, no spatial diffusion



here, the recovered are immune: no return to the 'susceptible' state.

parameters:

$\beta$ : susceptibility

(probability of contamination if one comes into contact with an infectious person.)

$\omega$ : recovery rate (or death + recovery rate)

$t_0$  : date of the first contamination

$S_0$ : size of the population of susceptible individuals

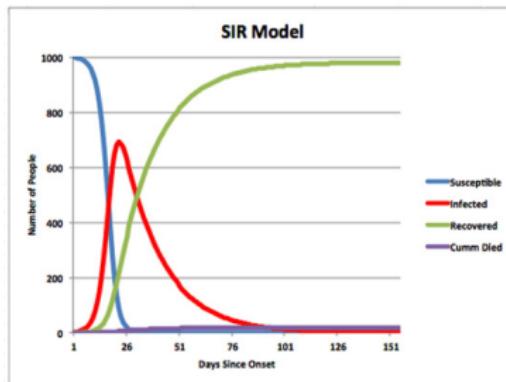
# Mathematical modelling of an epidemics

simplest case: SIR model

→ Mathematical equations giving the evolution over time of the numbers of susceptible, infected and recovered individuals.

Numerical (computer) resolution of the equations

*blue: susceptible; green: recovered; red: infected*

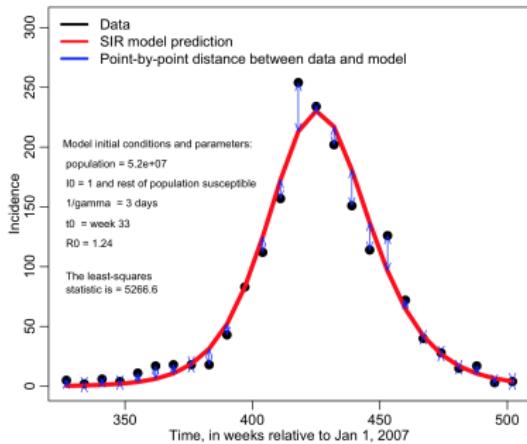


*number of days since the beginning of the epidemic*

# Mathematical modelling of an epidemics

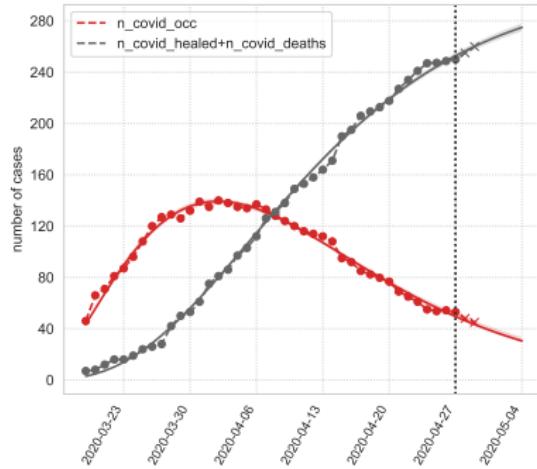
## Influenza 2007-2008

Confirmed B influenza cases, Midwest region, 2007-2008 season



Influenza 2007-2008  
(S Towers, 2013 )

Meurthe-et-Moselle



covid-19  
(L Bonnasse-Gahot & ICUBAM,  
2020)

# Mathematical modelling of an epidemics

## Pandemics

The screenshot shows the GLEAMviz homepage. At the top, there is a navigation bar with links for VISION, CHALLENGES, APPROACH, MODEL, NEWS, TEAM, PUBLICATIONS, PRESS, SIMULATOR, and CASE STUDY. To the left of the main content area is a small icon of a globe with a network of lines. The main content area features a large image of the Earth with a yellow trajectory line and a red dot indicating a specific location. To the left of this image, the text "REAL-TIME FORECAST OF A GLOBAL EPIDEMIC" is displayed. Below the image, there are two sections: "CASE STUDY: 2009 H1N1 PANDEMIC" and "CASE STUDY: MENU". The "CASE STUDY: 2009 H1N1 PANDEMIC" section contains the text: "Using GLEAM, we were able to study and forecast the 2009 H1N1 pandemic in real time, and investigate the effect of various mitigation policies that were implemented around the world." The "CASE STUDY: MENU" section contains three items: "» Case Study: 2009 H1N1 Pandemic", "» Reports, comparisons and projections", and "» Winter projections".

<https://www.gleamviz.org/>

Much more advanced models coupling epidemic and mobility models.

# Innovation contagion, Fashion and epidemics

Bass model vs. SI model

Case no recovered (or dead) individuals ( $\omega = 0$ ):

$\equiv$  Bass model with  $p = 0 \equiv$  fashion first names model

$\rightarrow$  'logistic model'

$$\frac{dI(t)}{dt} = q I(t) \left(1 - \frac{I(t)}{S_0}\right)$$

where

$I(t)$  = number of infected individuals at time  $t$ ,

$S_0$  = total (initial) number of susceptible individuals,

$q = \beta/S_0$ .

# Urban riots

## Behavioral epidemics

See specific file - or below, short presentation.